



CONNECTING CULTURES
ENABLING ECONOMIES

6th to 10th October 2019

دائرة النقل
DEPARTMENT OF TRANSPORT



UNITED ARAB EMIRATES
MINISTRY OF INFRASTRUCTURE
DEVELOPMENT



الإمارات العربية المتحدة
وزارة تطوير البنية التحتية

HOW A GLOBAL CONSTRUCTION COMPANY WORKS WITH PUBLIC AUTHORITIES TO DELIVER A GLOBAL PERFORMANCE IN TRANSPORT SYSTEMS ?

KEYNOTE SPEECH

ANDRÉ BROTO

ADVISOR TO THE PRESIDENT

VINCI AUTOROUTES



VINCI : A GLOBAL PLAYER IN CONCESSIONS AND CONSTRUCTION



VINCI : GLOBAL PLAYER IN CONCESSIONS AND CONSTRUCTION

2018 KEY FIGURES

€43,519m
REVENUE

211,233
EMPLOYEES

€2,983m
NET ATTRIBUTABLE
PROFIT

280,000
WORKSITES

WHAT WE DO

CONCESSIONS

€7,261m

17,701 EMPLOYEES



VINCI AUTOROUTES

€5,356m

6,168

EMPLOYEES



VINCI AIRPORTS

€1,607m

10,025

EMPLOYEES



OTHER CONCESSIONS

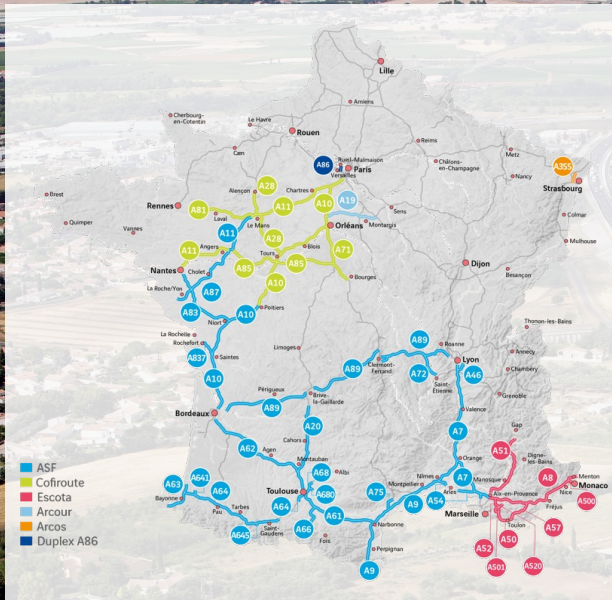
€298m

1,508

EMPLOYEES

WHAT WE DO : CONCESSIONS

VINCI AUTOROUTES



4,443 KM
MOTORWAY
NETWORKS

51.3
BILLION KM
IN 2017
ON VINCI
AUTOROUTES MOTORWAYS

6,168
EMPLOYEES

€5,356m
REVENUE

WHAT WE DO : CONCESSIONS

VINCI AIRPORTS

45
AIRPORTS

195,0m
PASSENGERS

10,025
EMPLOYEES

€1,607m
REVENUE

WHAT WE DO : CONCESSIONS

OTHER CONCESSIONS



VINCI HIGHWAYS

3,564 KM

OF MOTORWAYS,
BRIDGES, TUNNELS AND
URBAN ROADS



VINCI RAILWAYS

**OPERATOR OF RAIL
INFRASTRUCTURE
IN FRANCE**



VINCI STADIUM

**5
STADIUMS**

€298m REVENUE

1,508 EMPLOYEES

WHAT WE DO

CONTRACTING

€35,759m

192,315 EMPLOYEES



VINCI ENERGIES

€12,603m

77,274
EMPLOYEES



EUROMA

€8,934m

43,640
EMPLOYEES



VINCI CONSTRUCTION

€14,231m

71,401
EMPLOYEES

WHAT WE DO : CONTRACTING

VINCI ENERGIES

1,600
COMPANIES

53
COUNTRIES
31 OF THEM OUTSIDE EUROPE

77,274
EMPLOYEES

€12,603m
REVENUE

WHAT WE DO : CONTRACTING

EUROVIA

420
COMPANIES

MANAGES AND MAINTAINS
60,000 KM
OF ROAD SYSTEMS

400
PRODUCTION PLANTS

350
QUARRIES

43,640
EMPLOYEES

€8,934m
REVENUE

WHAT WE DO : CONTRACTING

VINCI CONSTRUCTION

800
COMPANIES

PRESENT IN
100
COUNTRIES

71,401
EMPLOYEES

€14,231m
REVENUE

WE ARE A MULTI-LOCAL AND MULTI-CULTURAL GROUP

VINCI GROUP PRESENCE WORLDWIDE

OVER 100
COUNTRIES

OVER
3,200
BUSINESS
UNITS

41%
OF REVENUE
GENERATED OUTSIDE
FRANCE IN 2017

2020 TARGET

50%
OF REVENUE GENERATED
OUTSIDE FRANCE

CORPORATE FILM

**LINK TO THE MOVIE TO BE
ADDED – MOVIE TO BE
STARTED WHEN SHOWING
THE SLIDE.**



HOW DO WE WORK WITH PUBLIC AUTHORITIES TO DELIVER A GLOBAL PERFORMANCE IN TRANSPORT SYSTEMS ?



AN INTEGRATED MODEL

CONCESSIONS / CONSTRUCTION

Our business activities focus on the long term

Long cycles

High level of capital employed

Financing with high gearing effect and no recourse

Expertise in project engineering and operation

International development



Short cycles

Low level of capital employed

Structurally positive operating cash

Ability to design and build complex structures

Strong local commercial presence

WE ARE A GLOBAL PLAYER IN CONCESSIONS AND CONSTRUCTION AND WE FOCUS OUR BUSINESS ACTIVITIES IN THE LONG TERM

- ✓ Design
- ✓ Built
- ✓ Finance
- ✓ Operate
- ✓ Maintain



The Rion Antirion bridge between the Peloponnese region and mainland Greece

WE ARE A GLOBAL PLAYER IN CONCESSIONS AND CONSTRUCTION AND WE FOCUS OUR BUSINESS ACTIVITIES IN THE LONG TERM

- ✓ Design
- ✓ Built
- ✓ Finance
- ✓ Operate
- ✓ Maintain



The 300 km high-speed rail line between tours and Bordeaux in France

- ✓ Water and Biodiversity
- ✓ Waste and circular economy
- ✓ CO²

Aiming for global performance



GLOBAL PERFORMANCE IN THE FIELD OF ROAD CONSTRUCTION WITH EUROVIA



GLOBAL PERFORMANCE IN THE FIELD OF ROAD CONSTRUCTION WITH EUROVIA



GLOBAL PERFORMANCE IN THE FIELD OF ROAD MAINTENANCE WITH SIXENCE

SIXENSE allows its clients to :

- ✓ anticipate hazards and mitigate risk.
- ✓ follow their infrastructure.
- ✓ optimize their construction, O&M and rehabilitation budgets.
- ✓ increase the end-user satisfaction by providing a better service.

▷ SIXENSE- GROUP OF INTERNATIONAL EXCELLENCE



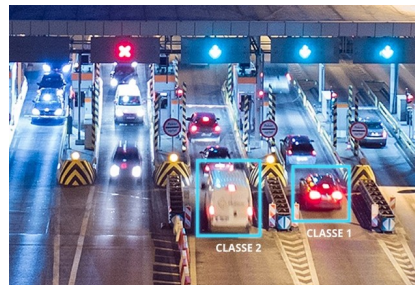
GLOBAL PERFORMANCE IN THE FIELD OF ROAD OPERATIONS AND AI

cyclope.ai WHERE WE CAN HELP



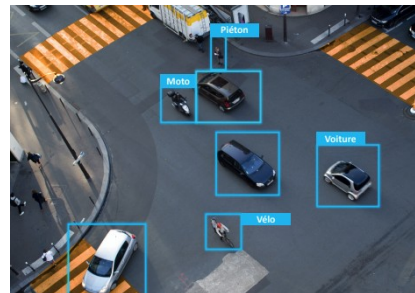
ROAD

Towards safer,
more fluid and connected
motorways and tunnels



TOLL

Seamless and more efficient tolling,
up to the challenges faced
by motorways and local authorities



CITY

Streets that are compatible with new
mobility forms :
clean, shared, autonomous

GLOBAL PERFORMANCE IN PRODUCING COLLECTIVE INTELLIGENCE

“NEW DEAL” : A proposal for the future of motorways in the Paris region



Mairie de Paris



seine-saint-denis
LE DÉPARTEMENT



val d'oise
le département



Métropole
du Grand Paris



Est
Ensemble
Grand Paris



plaine
commune



PARIS
TERRES D'ENVOL



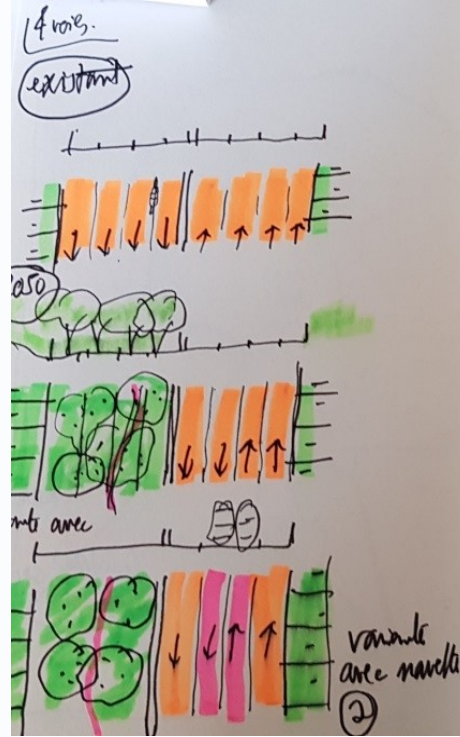
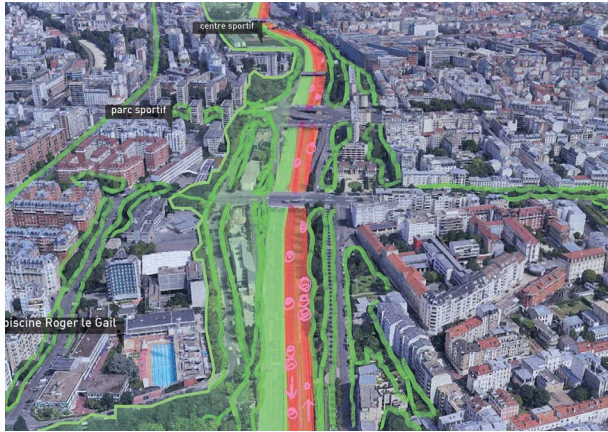
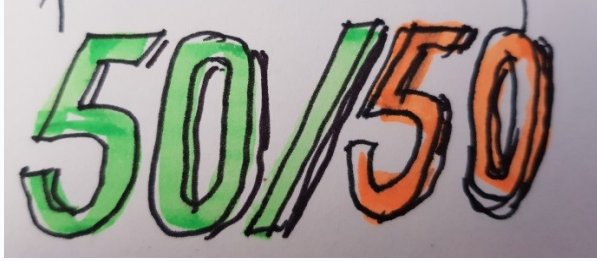
International consultation

Highways, ring road, expressways of tomorrow in the
Greater Paris

Presentation File



« NEW DEAL » : HOW TO TRANSPORT MORE PEOPLE, BETTER AND WITH LESS ROADS



THANK YOU VERY MUCH FOR YOUR ATTENTION



1 **DOWNLOAD**
THE ADWRC APP



2 **FIND**
MY PRESENTATION



3 **RATE**
MY PRESENTATION



4 **SHARE**
YOUR FEEDBACK



AVAILABLE NOW
ABU DHABI WORLD ROAD CONGRESS APP



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